2014 Annual REPORT
BUILDING SUSTAINABLE SOLUTIONS for Hunger and Food Insecurity

Bay Area Food Bank
Serving the Central Gulf Coast: Alabama, Florida, Mississippi, and Tennessee

Bay Area Food Bank is a member of Feeding America.
2014 was an exciting year for Bay Area Food Bank! We helped Lt. Governor Ivey’s *End Child Hunger in Alabama* Task Force expand summer lunch across Alabama serving over 250,000 lunches to thousands of children. A grant from Share Our Strength gave us the opportunity to conduct pilot Cooking Matters courses for adults designed to teach cooking and cost effective shopping skills to improve nutrition in at-risk families. We worked with the Department of Human Services to expand SNAP Outreach to ten additional south Mississippi counties. Our work with the Florida Association of Food Banks helped bring more Florida-grown fresh produce to people on the Gulf Coast. At the same time, our board established a Community Education Committee that is bringing board, staff and community experts together to identify ways to link long term solutions like nutrition education, gardening, and fresh produce distribution to help the food pantries and youth programs we support do even more for those in need. An early success was our partnership with Live Better Mobile helping put on Mobile’s first Diabesity Conference in November, highlighting the link seen between poor nutrition, obesity and diabetes.

In 2015 we expect to maintain our strong Retail Store Donation and SNAP Outreach Programs, which provide so many Gulf Coast residents an important food safety net. We’ll be expanding Cooking Matters training to children at afterschool and summer program sites and helping establish more community gardens. Another initiative is to begin working with health organizations to tackle the challenge of obesity and diabetes so often experienced by people being served by the soup kitchens and pantries we support. Efficient execution of our core mission, picking up and distributing millions of pounds of donated food, combined with building sustainable solutions aimed at improving nutrition will help families eat better, lower health costs and improve their children’s ability to learn. Generous support from thousands of donors is making a difference in people’s lives.
# Statement of Financial Position

**Support and Revenue**

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
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</thead>
<tbody>
<tr>
<td>Contributions &amp; Grants</td>
<td>$31,099,298</td>
<td>$31,709,410</td>
</tr>
<tr>
<td>Handling Fees</td>
<td>$2,184,221</td>
<td>$1,977,197</td>
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<tr>
<td>Investments &amp; Other Income</td>
<td>$95,268</td>
<td>$78,147</td>
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<tr>
<td><strong>Total Support &amp; Revenue</strong></td>
<td><strong>$33,378,787</strong></td>
<td><strong>$33,764,754</strong></td>
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**Expenses**

<table>
<thead>
<tr>
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<th>2014</th>
<th>2013</th>
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</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$33,451,957</td>
<td>$33,036,224</td>
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<tr>
<td>Management &amp; General</td>
<td>$845,361</td>
<td>$580,120</td>
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<td>Fundraising</td>
<td>$342,174</td>
<td>$269,195</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$34,639,592</strong></td>
<td><strong>$33,885,539</strong></td>
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</tbody>
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**Assets**

<table>
<thead>
<tr>
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<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, Cash Equivalents, &amp; Investments</td>
<td>$4,137,881</td>
<td>$4,205,775</td>
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<td>Accounts &amp; Pledges Receivable</td>
<td>$370,080</td>
<td>$351,023</td>
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<td>Inventories</td>
<td>$2,357,878</td>
<td>$3,344,630</td>
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<td>Other Assets</td>
<td>$32,768</td>
<td>$29,505</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$6,898,607</strong></td>
<td><strong>$7,930,933</strong></td>
</tr>
</tbody>
</table>

**Liabilities & Assets**

<table>
<thead>
<tr>
<th></th>
<th>2014</th>
<th>2013</th>
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<tbody>
<tr>
<td>Current Liabilities</td>
<td>$482,185</td>
<td>$253,706</td>
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<tr>
<td>Net Assets</td>
<td>$6,416,422</td>
<td>$7,677,227</td>
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<tr>
<td><strong>Total Liabilities &amp; Assets</strong></td>
<td><strong>$6,898,607</strong></td>
<td><strong>$7,930,933</strong></td>
</tr>
</tbody>
</table>
Fighting Hunger: Inventory Report

Food Sources 21,149,637 lbs.

- Retail Store Level Pickup Program: 58%
- USDA: 20%
- Purchased Food: 9%
- Local Food Drives/Donations: 8%
- Feeding America: 4%
- Other Food Banks: 1%

Food Distribution 19,184,884 lbs.

- Church Pantries: 71%
- Other Food Banks: 9%
- Child Nutrition Programs: 7%
- Soup Kitchens, Shelters, and Group Homes: 7%
- Mobile Pantries: 6%
Food drives help play a critical role in fighting hunger on a local scale by keeping the food bank stocked year round with shelf stable items.

### Top Food Drives: 1000+ lbs.

**100,000 + lbs.**
- AL|FL National Association of Letter Carriers—Stamp Out Hunger

**99,999-25,000 lbs.**
- FL Walmart—Defeat Hunger Bowl

**24,999-5,000 lbs.**
- AL Andy's Music, Inc.—Drumming Out Hunger
- AL Cumulus Broadcasting—Battle of the DJs
- AL Mobile Area Council, Boy Scouts of America—Scouting for Food
- AL Mobile County Public Schools—Kids CAN Help Fight Hunger
- AL Rouses—Red Barrel Food Drive
- AL USA Honors Program—Ghouls for Goods

**4,999-1,000 lbs.**
- AL Beta Alpha Psi, Epsilon Beta Chapter
- AL Beta Sigma Chi
- AL Christ United Methodist Church—Feed the Needy
- AL Clark-Shaw Magnet School
- AL|FL CVS Caremark, Mobile, Pensacola, & Panama City Districts
- AL E.R. Dickson Elementary School
- AL Food Champs—Hunger Champs
- AL Forest Hill Elementary
- AL Goodwill Easter Seals, Azalea
- AL Koby Subaru—Share the Love
- AL Lambda Chi Alpha—Watermelon Bash
- AL Murphey High School
- AL NCO Financial Systems, Inc.
- AL Sears Holding Corporation
- AL South Alabama SGA
- AL St. Paul’s Episcopal School
- AL UMS Wright
- AL|FL Winn-Dixie—Feed the Love

**330,363 lbs.**
- from Drives & Individual Donors

**254,125 MEALS**
- Provided to Those in Need in Our Service Area

Food drives help play a critical role in fighting hunger on a local scale by keeping the food bank stocked year round with shelf stable items.
The Retail Store Level Pickup Program connects the food bank to grocers across the Central Gulf Coast, bringing in thousands of pounds of food daily.

**Big Lots 10,479 lbs.**
- AL Fairhope: #1776
- AL Saraland: #1083
- MS D’Iberville: #1873

**Publix 1,026,856 lbs.**
- AL Daphne: #1362
- AL Fairhope: #1265
- AL Gulf Shores: #1292
- AL Mobile: #1404
- AL Mobile: #1436
- AL Orange Beach: #1213
- AL Spanish Fort: #1400
- FL Crestview: #00801
- FL Destin: #0677
- FL Ft. Walton Beach: #0383
- FL Ft. Walton Beach: #0766
- FL Ft. Walton Beach: #1303
- FL Gulf Breeze: #1189
- FL Lynn Haven: #0823
- FL Navarre: #896
- FL Niceville: #1461
- FL Pace: #01225
- FL Panama City: #0481
- FL Panama City: #1173
- FL Panama City Beach: #1005
- FL Panama City Beach: #1241
- FL Pensacola: #1296
- FL Pensacola: #1316
- FL Pensacola: #1317
- FL Pensacola: #1318
- FL Pensacola: #1343
- FL Sandestin: #0885
- FL Santa Rosa Beach: #0153
- FL Santa Rosa Beach: #1258

**Sam’s Club 820,377 lbs.**
- AL Daphne: #4990
- AL Mobile: #8102
- FL Ft. Walton Beach: #6361
- FL Panama City: #8151
- FL Pensacola: #8119
- FL Gulfport: #8236

**Target 225,553 lbs.**
- AL Daphne: #1274
- AL Gulf Shores: #2154
- AL Mobile: #1376
- AL Mobile: #1378
- FL Destin: #2085
- FL Mary Ester: #740
- FL Pace: #2279
- FL Panama City: #2340
- FL Panama City Beach: #2208
- FL Pensacola: #0686
- FL Pensacola: #1273
- FL Pensacola: #2445
- MS D’Iberville: #2485

**Walmart 7,726,844 lbs.**
- AL Andalusia: #1091
- AL Atmore: #7247
- AL Bay Minette: #2739
- AL Brewton: #1620
- AL Daphne: #934
- AL Fairhope: #4333
- AL Foley: #904
- AL Gulf Shores: #2748
- AL Jackson: #2760
- AL Mobile: #4581
- AL Mobile: #853
- AL Mobile: #866
- AL Mobile: #991
- AL Mobile: #4648
- AL Mobile: #4657
- AL Mobile: #5098
- AL Mobile: #4210
- AL Monroeville: #1943
- AL Orange Beach: #5653
- AL Robertsdale: #6173
- AL Saraland: #1212
- AL Semmes: #5174
- AL Thomasville: #1174
- FL Callaway: #1207
- FL Chipley: #2114
- FL Crestview: #944
- FL DeFuniak Springs: #1134
- FL Destin: #1362
- FL Ft. Walton Beach: #919
- FL Gulf Breeze: #2533
- FL Gulf Breeze: #5623
- FL Lynn Haven: #1032
- FL Milton: #990
- FL Navarre: #3439
- FL Niceville: #5845
- FL Panama City: #3075
- FL Panama City Beach: #3119
- FL Panama City Beach: #818
- FL Pensacola: #1222
- FL Pensacola: #1224
- FL Pensacola: #1605
- FL Pensacola: #3484
- FL Pensacola: #3785
- FL Pensacola: #4357
- FL Santa Rosa Beach: #5872
- MS Biloxi: #1088
- MS Biloxi: #6849
- MS D’Iberville: #2715
- MS D’Iberville: #6166
- MS Gulfport: #969
- MS Lucedora: #1260
- MS Ocean Springs: #1346
- MS Pascagoula: #1066
- MS Pass Christian: #5079
- MS Picayune: #4970
- MS Waveland: #1195
- MS Wiggins: #3528

**Winn-Dixie 2,401,742 lbs.**
- AL Andalusia: #471
- AL Atmore: #512
- AL Bay Minette: #571
- AL Daphne: #596
- AL Fairhope: #599
- AL Foley: #570
- AL Gulf Shores: #586
- AL Mobile: #1333
- AL Mobile: #549
- AL Mobile: #564
- AL Mobile: #572
- AL Mobile: #579
- AL Mobile: #590
- AL Mobile: #591
- AL Monroeville: #569
- AL Orange Beach: #490
- AL Robertsdale: #1345

**160 STORE Partners**

**12,211,851 lbs. of Food Rescued from Going to Waste**
Top Volunteers: 40+ Hours

Volunteers 2014 IMPACT

- 400+ Volunteers
  - Junction 242—Waterfront Rescue Mission
  - UMS-Wright Preparatory School
  - Urban Mission Camp
  - South Alabama Homeschoolers
  - St. Paul's Episcopal School

- 300+ Volunteers
  - Carlton Kirk
  - Don Faulkner
  - First Baptist Tillman's Corner
  - Gautier First United Methodist Church
  - Keesler Air Force Base
  - Serenity Care
  - World Omni Financial Corporation

- 200+ Volunteers
  - Christ United Methodist Church
  - CPSI/TruBridge
  - Dauphin Island Baptist Church
  - Volunteer Groups
  - Glenda Elkins
  - Hemley Road Church of Christ
  - Horne LLP
  - Kallie Callaway
  - Kohls (Pensacola)
  - Lambda Chi Alpha-Spring Hill College
  - Latoya Maclin
  - Little Flower Catholic School
  - Lowe's
  - Milton High School Student Government Association
  - Miracle Deliverance Church of God
  - Mt. Carmel Missionary Baptist Church

- 100+ Volunteers
  - Gisela Nobles
  - Inez Martin
  - James Whitman
  - Karen Marr
  - Ken Sandgren
  - Milton High School BETA Club
  - Monroe County High School
  - Pat Martin
  - Pensacola Young Professionals
  - Rebecca Dunbar
  - St. Paul's Lutheran Church
  - St. Paul's Episcopal School
  - U.S. Coast Guard
  - United Way Young Leaders Society
  - University of Mobile
  - University of South Alabama—Day of Caring

Equates to a $1,392,340 SAVINGS

*Based on Hourly Rates of Jobs Performed

Every Hour of Volunteer Work= An Est. $10 Savings*
Bay Area Food Bank is a member of Feeding America, the nation's leading domestic hunger-relief charity. Feeding America is a means to food America’s hungry through a nationwide network of 200 member food banks. Where our food bank’s county service area ends, another food bank’s service area begins so that every county in the nation is covered. Food comes to the food bank from the USDA, national manufacturers, local donors & grocers, and food drives. We then sort it and distribute it to our partner agencies which include church pantries, soup kitchens and other charitable organizations.

### Program Overview & Supporters

#### 2014

**Monthly Donor Program**

Reaping the Harvest

Gleaning Goodness

### How We Get Food to Those in Need

- **Bay Area Food Bank**
  - **Program Overview & Supporters**
  - **88 Partnerships in 8 Garden Workshops**
  - **Child Nutrition Programs Impact**
  - **88 Participants in 8 Garden Workshops**
  - **Food Trucks for the Food Bank**
  - **$11,533,877**
  - **1,219 SNAP IMPACT**
  - **357,684 Children Served Through All Programs**
  - **319 Outreach Events**
  - **2,359 Applications Submitted**
  - **223 Distributions**
  - **29,371 Families Served**

### Financial Donors

<table>
<thead>
<tr>
<th>Organization</th>
<th>Financial Donors</th>
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<tbody>
<tr>
<td>Bay Area Food Bank</td>
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<tr>
<td>Florida Food Bank</td>
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<tr>
<td>Mississippi Food Bank</td>
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### Mobile Pantries

- **221 Distributions**
- **29,371 Families Served**

### Child Nutrition Programs Impact

**Organic Farm Management**

- **5 Local Farms**
- **Bay Area Food Bank**
- **Phoenix Zoo**
- **San Jose Earthquakes**
- **Santa Rosa Medical Center**
- **Stockton University**
- **University of California, Berkeley**
- **University of California, Davis**
- **University of California, Santa Barbara**
- **University of Florida**
- **University of South Carolina**
- **University of Southern California**
- **University of Texas at Austin**
- **University of Texas at Dallas**
- **University of Texas at El Paso**
- **University of Washington**
- **University of Wisconsin-Madison**
- **Virginia Tech**
- **Wichita State University**
- **Wichita University**
- **Willamette University**
- **William & Mary**
- **Wright State University**
- **Xavier University**

### Miscellaneous

- **88 Participants in 8 Garden Workshops**
- **357,684 Children Served Through All Programs**
- **$11,533,877**
- **1,219 SNAP IMPACT**
- **319 Outreach Events**
- **2,359 Applications Submitted**
- **223 Distributions**
- **29,371 Families Served**

### Nutritional Impact

- **88 Participants in 8 Garden Workshops**
- **357,684 Children Served Through All Programs**
- **$11,533,877**
- **1,219 SNAP IMPACT**
- **319 Outreach Events**
- **2,359 Applications Submitted**
- **223 Distributions**
- **29,371 Families Served**

### Conclusion

Bay Area Food Bank is a member of Feeding America, the nation’s leading domestic hunger-relief charity. Feeding America’s mission is to feed America’s hungry through a nationwide network of 200 member food banks. Where our food bank’s county service area ends, another food bank’s service area begins so that every county in the nation is covered. Food comes to the food bank from the USDA, national manufacturers, local donors & grocers, and food drives. We then sort it and distribute it to our partner agencies which include church pantries, soup kitchens and other charitable organizations.